



Software VAR Contract

(Software Value Added Reseller)

MANDATORY FOR STATE AGENCIES AVAILABLE TO POLITICAL SUBDIVISIONS

The NASPO ValuePoint Participating Addendum has established contracts for state agencies and political subdivisions to purchase: This portfolio provides a full range of reseller services and service options to support purchasing entities' COTS and SaaS based software needs **Commercial off-the-shelf (COTS)** software licenses, basic installation, training, and maintenance. It does not include consulting services or customizable software that requires design, development, or installation services.

Contractor	NASPO Contract Number	State Contract Number	PA Signed
CDW-G	CTR060021	NVP-2022-SVAR-001	Yes
*Insight Public Sector	CTR060025	NVP-2022-SVAR-003	Yes
SHI	CTR060028	NVP-2022-SVAR-005	Yes

Contract Ends: April 24, 2027, with two optional one-year renewals.

Agencies can use these contracts to purchase COTS software licenses and maintenance. **For executive branch state agencies, Microsoft Enterprise Agreement (EA) products and Adobe products can only be purchased through SHI.** Either reseller can help you determine if your order includes Microsoft EA products.

Off-Contract Items: The websites for these companies may feature hardware and services that are not included in this contract. Those items are provided for marketing purposes only but can be purchased by using regular state procurement procedures. **Remember, this contract is for COTS software licenses and maintenance regardless of what is available on the vendor website.**

Mandatory Rule: Executive branch agencies are required to purchase all of their COTS software from these contracts, including for the following key publishers:

- Microsoft, Adobe, Citrix, Novell, Symantec, and VMWare.

Exceptions to the Mandatory Rule: Outside of the key publishers listed above, an agency may go off contract if they can find a cheaper price elsewhere and give at least two of the resellers a chance to provide a quote, or if the order exceeds \$100,000, the agency may conduct a competitive solicitation or use other procurement methods if applicable such as single source or limited competition.

CDW-G

PLACING ORDERS: Agencies can receive quotes and place orders via email at alekko@cdwg.com – make

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sure to include the master agreement number for CDW-G listed above to receive the contract pricing.

WEBSITE: CDW-G has a website dedicated to the State of Alaska: <https://www.cdwg.com/state-local.aspx>

Insight Public Sector

PLACING ORDERS: Agencies can receive quotes and place orders via email at derek.racki@insight.com – make sure to include the master agreement number for Insight listed above to receive the contract pricing.

WEBSITE: Insight also has a website dedicated to the State of Alaska:

<https://www.ips.insight.com/nasposvar2022>

SHI

PLACING ORDERS: Agencies can receive quotes and place orders via email at teamalaska@shi.com – make sure to include the master agreement number for SHI listed above to receive the contract pricing.

WEBSITE: SHI has a website dedicated to the State of Alaska: <http://www.publicsector.shidirect.com/public-sector/contract/naspo-svar>

Problem Escalation: If you have issues with these contracts that have not been resolved, you can escalate your concerns by contacting the following people :

CDW-G

Heather Kohls

Phone: (847) 465-6000

Email: heather.kohls@cdwg.com

Insight

Molly Randol

Phone: (480) 902-1086

Email: molly.randol@insight.com

SHI

Marla Thompson

Phone: (907) 242-2470

Email: Marla_Thompson@SHI.com

The original solicitation and contract terms and conditions for these contracts can be found at the following NASPO ValuePoint website: <https://www.naspovaluepoint.org/portfolio/software-var/>

State Contact Information: If you have questions regarding these contracts, please contact:

Brian Sonesen

Contracting Officer

Office of Procurement and Property Management

(907)465-5680

brian.sonesen@alaska.gov