



## Data Communications Equipment and Services Non-Mandatory for State Agencies Available to Political Subdivisions

The NASPO ValuePoint leverages its buying power allowing it to offer exceptional pricing for participating states and their political subdivisions. Alaska is an active member of NASPO ValuePoint.

To use a NASPO ValuePoint contract, the state must sign a Participating Addendum (PA). If the state has not signed a Participating Addendum for one of the vendors listed in the table below and you would like to do business with that vendor, please notify the contracting officer listed below.

NASPO ValuePoint has multiple non-mandatory contracts with qualified data communications product manufacturers who will supply data communications equipment including OEM parts, maintenance, and training for qualified NASPO ValuePoint contract purchases. The following is a list of the vendors under contract and if a PA signed with Alaska.

CONTRACTOR	CONTRACT NUMBER	PA SIGNED
Atos	AR-3187	NO
Cisco	AR-3227	YES
Cradlepoint	AR-3189	YES
Extreme	AR-3230	YES
Hewlett Packard Ent	AR-3228	YES
Juniper	AR-3232	YES
NEC	AR-3190	NO
Palo Alto Networks	AR-3229	YES

These contracts were developed through a solicitation conducted in 2019 and are set to expire on September 30, 2024. Contact information and links to assist with purchasing products and services from the vendors with signed PA's is listed below.

If you have questions regarding the state's participation in these NASPO ValuePoint contracts, please contact:

**Jennifer Krick**  
**Statewide Contracting Officer**  
**State of Alaska**  
**907 465-5680**  
[jennifer.krick@alaska.gov](mailto:jennifer.krick@alaska.gov)

Contact information of the Vendors that have signed a Participating Addendum with the State of Alaska.

<b>CISCO</b>
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Contact: See links to the right.	To learn more about Cisco's NASPO ValuePoint program visit <a href="http://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom.html">www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/naspo-valuepoint-datacom.html</a> To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/cisco/">https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/cisco/</a>
<b>CRADLEPOINT</b>	
Contact: Stephanie Wildman 208-493-5040 <a href="mailto:stephanie.wildman@cradlepoint.com">stephanie.wildman@cradlepoint.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/cradlepoint-inc/">https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/cradlepoint-inc/</a>
<b>EXTREME NETWORKS</b>	
Contact: Mike Swierk 603-952-5221 <a href="mailto:mswierk@extremenetworks.com">mswierk@extremenetworks.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/extreme-networks/">https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/extreme-networks/</a>
<b>HEWLETT PACKARD ENTERPRISE</b>	
Contact: Jon Baker 801-495-8490 <a href="mailto:jon.baker@hp.com">jon.baker@hp.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/hewlett-packard-enterprise-company/">https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/hewlett-packard-enterprise-company/</a>
<b>JUNIPER NETWORKS</b>	
Contact: Roxanne Bieniek 978-589-0636 <a href="mailto:rbieniek@juniper.net">rbieniek@juniper.net</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/juniper-networks-us-inc/">https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/juniper-networks-us-inc/</a>
<b>PALO ALTO NETWORKS</b>	
Contact: Regina Acheampong 669-261-5126 <a href="mailto:racheampon@paloaltonetworks.com">racheampon@paloaltonetworks.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/palo-alto-networks-inc/">https://www.naspovaluepoint.org/portfolio/data-communications-2019-2026/palo-alto-networks-inc/</a>

The vendors were awarded in the categories listed below

Vendor	Unified Communications	Networking	Routers, Switches, Security, and Storage Networking	Wireless	Facility Management, Monitoring, and Control
ATOS*	<b>YES</b>				
Cisco	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>	<b>YES</b>
Cradlepoint		<b>YES</b>	<b>YES</b>	<b>YES</b>	
Extreme Networks		<b>YES</b>	<b>YES</b>	<b>YES</b>	
HP Enterprise		<b>YES</b>	<b>YES</b>	<b>YES</b>	
Juniper		<b>YES</b>	<b>YES</b>		
NEC*	<b>YES</b>				
Palo Alto Networks			<b>YES</b>		

\*The State of Alaska has not signed a Participating Addendum with these vendors.

The contracts listed below are from a solicitation conducted in 2014 and are set to expire May 31, 2021.

CONTRACTOR	CONTRACT NUMBER	PA SIGNED
Avaya	AR-603	YES
Dell	AR-602	YES
EMC2	AR-620	YES
F-5	AR-615	YES
Ruckus	AR-214	YES

AVAYA INC	
Contact: Stacey Cox 786-331-0108 <a href="mailto:sacox@avaya.com">sacox@avaya.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/avaya/">https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/avaya/</a>
DELL	
Contact: Ron DeWitt Account Executive 907-205-9712 <a href="mailto:ron.dewitt@Dell.com">ron.dewitt@Dell.com</a>	To learn more about Dell's NASPO ValuePoint program please visit <a href="http://www.dell.com/naspowsca">www.dell.com/naspowsca</a> To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/dell-marketing-lp/">https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/dell-marketing-lp/</a>
EMC <sup>2</sup> NETWORKS	
Contact: Kristine French 916-797-7044 <a href="mailto:Kristine.french@dell.com">Kristine.french@dell.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/emc/">https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/emc/</a>
F5 NETWORKS	
Contact: Brian Filler 240-401-7829 <a href="mailto:b.filler@f5.com">b.filler@f5.com</a>	To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/f5-networks/">https://www.naspovaluepoint.org/portfolio/data-communications-products-services-2014-2020/f5-networks/</a>
RUCKUS	
Contact: Tania Craythorne 408-747-6773 <a href="mailto:SLEDteam@arris.com">SLEDteam@arris.com</a>	To learn more about Ruckus's NASPO ValuePoint program visit <a href="http://www.ruckuswireless.com/sled/NASPO-value-point">www.ruckuswireless.com/sled/NASPO-value-point</a> To view the NASPO ValuePoint Master Agreement and pricing information visit <a href="http://www.naspovaluepoint.com/#/contract-details/4/contractor/19">http://www.naspovaluepoint.com/#/contract-details/4/contractor/19</a>